

Pleading Guilty Scott Turow

G Psacharopoulos

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it's too late. **12 Sales Closing Techniques (and When to Use Them)** Aug 4, 2020 · Also known as the “Now or Never” close, it puts the pressure on your prospect to act now as opposed to pushing off the decision. It involves creating some advantage that they will lose if they fail to act in a certain amount of time.

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